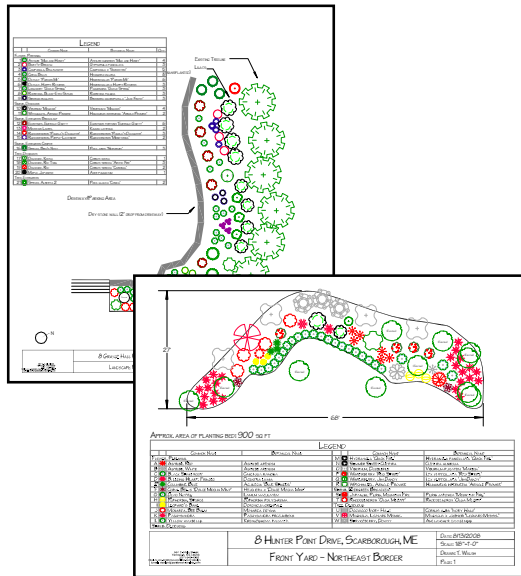


# PROFESSIONAL LANDSCAPE PLANS

Drawn to scale based on field measurements, our landscape plans provide clear and easy-to-follow guidelines for plant placement and site modification - whether you're planting it yourself or hiring someone for the job.



## SEE YOUR LANDSCAPE BEFORE YOU PLANT IT

For a small additional fee our consultant can prepare digital perspectives accurately displaying your new landscape before a single plant goes in the ground.



# SERVICES AND RATES

## LANDSCAPE DESIGN AND CONSULTATION

**On-Site Design Consultation/Site Analysis:** Our Design Consultant will meet with you at your home for a thorough and systematic review of your current - and desired - landscape. In addition to addressing your concerns and making specific recommendations, our consultant will formally assess the broad range of site conditions and prepare a 2-page analysis for your future reference. This service is especially useful for customers who do most of their own gardening but have concerns about particular problem areas.

Fee for 90-minute session: \$100

**Professional Landscape Plan:** Following an initial on-site consultation and discussion, our Design Consultant will produce a detailed scale drawing, with annotations and plant list and personally review it with you at our Yarmouth location. This is most useful for new constructions or other large-scale re-dos.

Fee: \$325 for one planting area (e.g., front of house)

\$500 for two planting areas (e.g., front yard and back yard)

**Other Design Services:** Our Design Consultant will be happy to assist with your special design and landscaping needs, whatever the scope and scale, including: master landscape plans for entire properties; review of existing plans; plant placement and project management; commercial landscape plans; zoning or standards compliance; or association and group projects.

Hourly rate for special design services: \$55/hour

## PLANTING ASSISTANCE

In addition to helping plan your landscape, we can help you complete it. Our Design Consultant continues to provide installation and gardening assistance directly to PBYP clients, from Kennebunk all the way to Brunswick. Whether it's working alongside a client in the garden or supervising a crew, he's more than happy to help.

Quotes for installations and other work are provided on request following the on-site consultation. Please contact Tim Walsh directly for more information.

## ABOUT OUR DESIGN CONSULTANT

Tim Walsh has worked with Estabrook's since 2007. As a gardener and designer, Tim is especially interested in native plantings, naturalized hardscapes, organic methods, backyard vegetables and herbs, and community gardening. Tim also operates his own small landscaping business specializing in small-scale installations and sustainable plantings. One of his projects - a fieldstone wall among apple trees in Brunswick - earned first prize in Blue Rock Stone Center's 2007 "Get It Set It!" competition.

Tim holds a Bachelor's degree in History from Bates College, a Master's degree in American Studies from George Washington University, and an Associate's degree in Architectural and Engineering Design from Southern Maine Community College, where he currently teaches CAD (computer-aided design) and other courses. He can be reached most easily at 207-756-2141 or via email at [design@estabrooksonline.com](mailto:design@estabrooksonline.com).

## ADD VALUE AND BEAUTY TO YOUR HOME

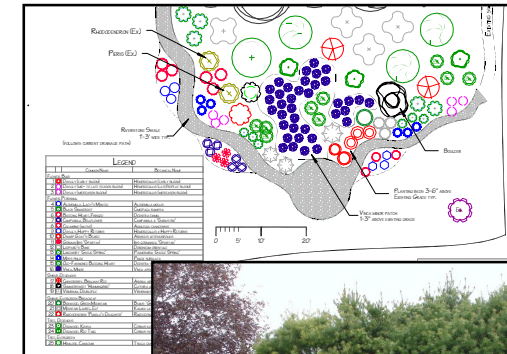
Your landscape is an important element of your home's overall appearance - and while all gardens require at least some maintenance and upkeep, a low-cost and easy-to-maintain landscape is within reach.

At Estabrook's we believe that you do not have to sacrifice elegance for a low-cost, low-maintenance, property-enhancing garden. We choose our nursery stock with great care to offer customers maximum variety, and our nursery professionals are always on hand to help you select the right plants for the right location.

Of course, choosing the right combinations of plant material - and knowing what to do once they're all in the ground - can be daunting, even intimidating. **Plan Before You Plant** helps you navigate this process, providing on-site consultations, landscape assessment and original landscape designs. Our experienced Design Consultant will meet with you at your home and work with you at whatever level you require, whether it's finding solutions for a specific problem area or developing a completely new look.



# Plan Before You Plant



## LANDSCAPE DESIGN AND CONSULTATION SERVICES

[design@estabrooksonline.com](mailto:design@estabrooksonline.com)

